



FOR IMMEDIATE RELEASE

Top Ranked Realtors® Join Ocean City Office

Company welcomes Kathy Panco and Lola Panco

January 3, 2019, Ocean City, Md.—Berkshire Hathaway HomeServices PenFed Realty, one of the country’s fastest-growing real estate brokerages, announced today that award-winning REALTOR® Kathy Panco, a 38 year icon of the Ocean City real estate industry, has affiliated with the company. Joining her in the Ocean City office is fellow real estate professional and daughter-in-law Lola Panco.

“We are beyond delighted that Kathy and Lola have joined our team,” said Baltimore Metro Regional President Terri Bracciale. “Kathy brings an impressive record of success and a depth of knowledge of Ocean City that’s unmatched, and we are fully committed to supporting them every step of the way in their new journey with us.”

Since the start of her real estate career in 1981, Kathy Panco has been surpassing sales records and has consistently placed at the top of the rankings year after year. Her phenomenal success and outstanding reputation have earned her numerous industry accolades, including the Realtor of the Year Award, Distinguished Sales Associate Award and Multi-Million Dollar Award. Licensed in Maryland and Delaware, Kathy’s resume includes a long list of real estate certifications such as the Certified Residential Specialist (CRS) and Recreation and Resort Specialist (RRS). She also has a long track record of giving back to the industry through her service on the board of directors of the Coastal Association of Realtors, and as president of the Coastal Association of Realtors 1999.

Kathy is also a dedicated community volunteer, where her service has garnered awards from the city of Ocean City, including a “Key to Ocean City” from the mayor’s office and a commendation from the county commissioners. She has served as a director for the Greater Ocean City Chamber of Commerce and president in 2006. She also received the Realtor Community Service award in 1997 and the Ocean City Citizen of the Year award in 2009.

“Lola and I are so excited to be affiliated with the Berkshire Hathaway brand, which stands for a commitment to excellence and unparalleled support to agents who want to reach the next level in their careers,” said Kathy. “This is a company with a reputation for impeccable service to clients, which is exactly what we stand for.”

Kathy was born and raised in Riviera Beach, Maryland, and graduated with a bachelor’s and master’s degrees from Towson University. She has received statewide and national accolades as a physical education teacher, including Outstanding Physical Education Teacher of the Year in Harford County, Maryland.

Lola Panco is a native of Minsk, Belarus and is a trained interior designer. A graduate of the Belarus Academy of Arts, she has been selling real estate for six years and has drawn attention for her superb design and photography skills. She is also pursuing her bachelor’s degree from Salisbury University and is a 4.0 student.

For more information on Kathy and Lola, visit their website at www.kathypanco.com. For more information on why top agents are joining Berkshire Hathaway HomeServices PenFed Realty, go to whyjoin.penfedrealty.com.

About Berkshire Hathaway HomeServices PenFed Realty

Berkshire Hathaway HomeServices PenFed Realty (www.penfedrealty.com) is a full-service real estate company with an annual sales volume of almost \$5 billion. The company has 1,800 agents and more than 50 offices, providing complete real estate services nationwide. PenFed Realty is a wholly-owned subsidiary of PenFed Credit Union and is a member of the Berkshire Hathaway HomeServices brokerage network, operated by HSF Affiliates LLC. We are proud to be an equal employment opportunity employer. Equal Housing Opportunity.

CONTACT:

Karmela Lejarde

Karmela.lejarde@penfedrealty.com

703-539-1512

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