

JUNE 2020 VS. JUNE 2019 YEAR TO DATE SUMMARY

Single Family Homes



MEDIAN SALES PRICE



+3.4%

\$765,173

2020

\$740,000

2019

DAYS ON THE MARKET



+8.3%

144

2020

133

2019

CLOSED SALES



-15.6%

455

2020

539

2019

SALES VOLUME



-11.6%

\$480,206,560

2020

\$543,093,411

2019

NEW LISTINGS



-18.0%

671

2020

818

2019

PENDING SALES



-21.9%

484

2020

620

2019

Condominium



MEDIAN SALES PRICE



+8.7%

\$569,500

2020

\$524,000

2019

DAYS ON THE MARKET



+12.0%

149

2020

133

2019

CLOSED SALES



-22.3%

630

2020

811

2019

SALES VOLUME



-16.8%

\$484,977,613

2020

\$582,964,976

2019

NEW LISTINGS



-5.8%

937

2020

995

2019

PENDING SALES



-38.0%

510

2020

822

2019



Darnell
Hookano



Paula
Arakawa



Lynette
Aipa



Kyoko
Wills



Robyn
Delapina



Dahlia
Buffington



Agnes
Faber



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*All information taken from Realtors Association of Maui. MLS Sales Data information shown herein, while not guaranteed, is derived from sources deemed reliable. Old Republic Title is providing this information as a free customer service and makes no warranties or representations as to its accuracy.



YEAR-TO-DATE DETAILS BY REGION

JUNE 2020

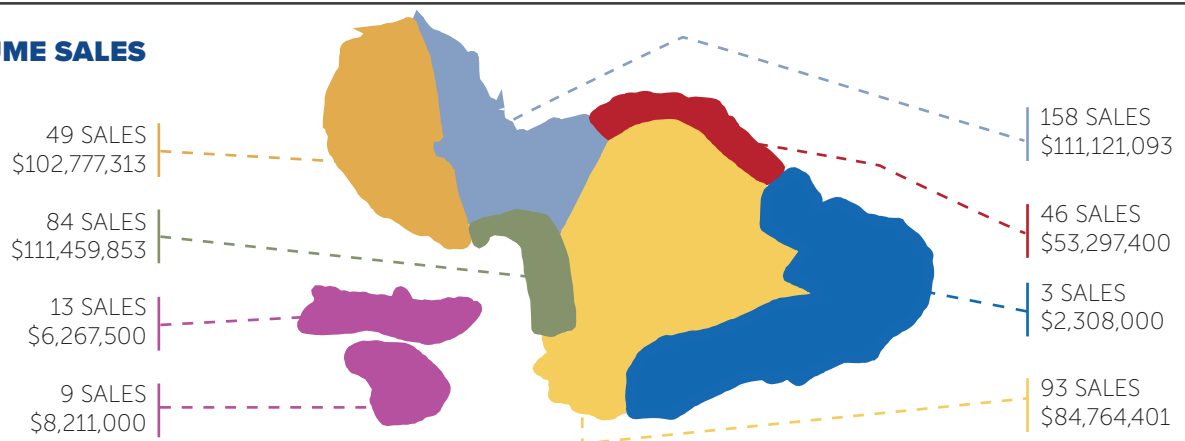
Single Family Homes



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2020	Sales 2019	Percent Change	Median 2020	Median 2019	Percent Change	Volume 2020	Volume 2019	Percent Change
CENTRAL									
Kahakuloa	-	-	-	-	-	-	-	-	-
Kahului	49	62	-21.0% ▼	\$675,000	\$647,500	+4.2% ▲	\$33,399,370	\$40,959,500	-18.5% ▼
Wailuku	109	112	-2.7% ▼	\$721,825	\$647,000	+11.6% ▲	\$77,721,723	\$74,638,872	+4.1% ▲
NORTH SHORE									
Haiku	38	43	-11.6% ▼	\$962,500	\$808,000	+19.1% ▲	\$45,115,000	\$36,887,900	+22.3% ▲
Sprecklesville/Paia/Kuau	8	7	+14.3% ▲	\$924,950	\$1,438,125	-35.7% ▼	\$8,182,400	\$8,594,125	-4.8% ▼
EAST MAUI									
Hana	2	4	-50.0% ▼	\$756,500	\$628,339	+20.4% ▲	\$1,513,000	\$5,081,677	-70.2% ▼
Kaupo	-	-	-	-	-	-	-	-	-
Kearae	-	-	-	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-	-	-	-
Nahiku	1	-	-	\$795,000	-	-	\$795,000	-	-
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	33	35	-5.7% ▼	\$950,000	\$1,108,000	-14.3% ▼	\$35,663,768	\$38,678,888	-7.8% ▼
Makawao/Olinda/Haliimaile	33	37	-10.8% ▼	\$730,000	\$680,000	+7.4% ▲	\$28,679,300	\$33,598,577	-14.6% ▼
Pukalani	27	30	-10.0% ▼	\$756,000	\$724,000	+4.4% ▲	\$20,421,333	\$22,995,900	-11.2% ▼
SOUTH MAUI									
Kihei	64	83	-22.9% ▼	\$821,250	\$798,000	+2.9% ▲	\$71,214,303	\$85,353,560	-16.6% ▼
Maalaea	-	-	-	-	-	-	-	-	-
Maui Meadows	8	11	-27.3% ▼	\$1,215,000	\$1,485,000	-18.2% ▼	\$10,325,550	\$16,265,000	-36.5% ▼
Wailea/Makena	12	16	-25.0% ▼	\$2,480,000	\$1,947,500	+27.3% ▲	\$29,920,000	\$44,090,450	-32.1% ▼
WEST MAUI									
Honokohau	-	-	-	-	-	-	-	-	-
Kaanapali	13	12	+8.3% ▲	\$1,900,000	\$1,717,000	+10.7% ▲	\$28,190,005	\$23,851,000	+18.2% ▲
Kapalua	4	11	-63.6% ▼	\$3,150,000	\$2,300,000	+37.0% ▲	\$14,720,000	\$25,404,020	-42.1% ▼
Lahaina	18	33	-45.5% ▼	\$1,245,000	\$800,000	+55.6% ▲	\$33,028,418	\$51,422,999	-35.8% ▼
Napili/Kahana/Honokowai	14	18	-22.2% ▼	\$1,100,000	\$955,000	+15.2% ▲	\$26,838,890	\$25,085,743	+7.0% ▲
Olowalu	-	-	-	-	-	-	-	-	-
LANAI & MOLOKAI									
Lanai	9	6	+50.0% ▲	\$445,000	\$418,500	+6.3% ▲	\$8,211,000	\$2,675,000	+207.0% ▲
Molokai	13	19	-31.6% ▼	\$475,000	\$300,000	+58.3% ▲	\$6,267,500	\$7,510,200	-16.5% ▼

TOTAL UNIT & VOLUME SALES

By Region





YEAR-TO-DATE DETAILS BY REGION

JUNE 2020

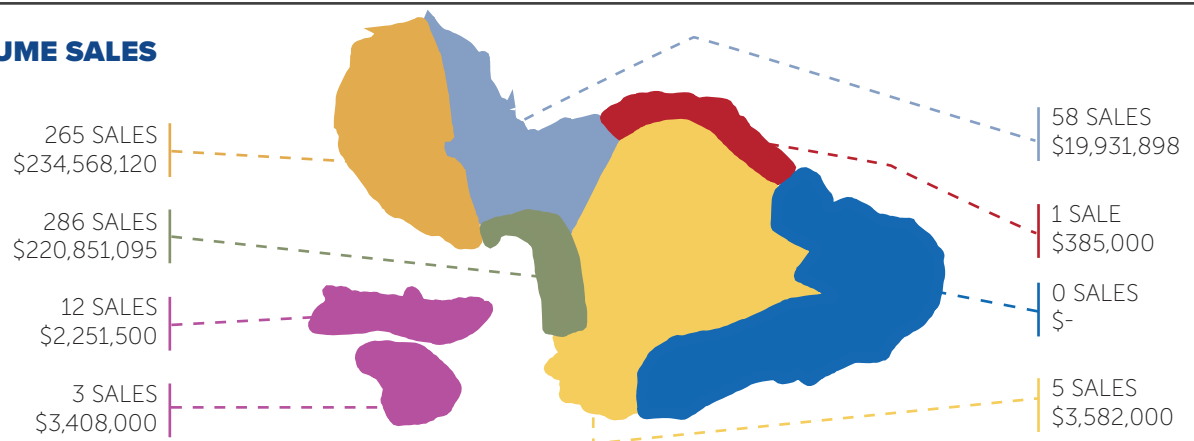
Condominiums



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2020	Sales 2019	Percent Change	Median 2020	Median 2019	Percent Change	Volume 2020	Volume 2019	Percent Change
CENTRAL									
Kahakuloa	-	-	-	-	-	-	-	-	-
Kahului	18	15	+20.0% ▲	\$135,000	\$155,000	-12.9% ▼	\$2,642,200	\$2,798,750	-5.6% ▼
Wailuku	40	68	-41.2% ▼	\$400,000	\$528,450	-24.3% ▼	\$17,289,698	\$31,875,345	-45.8% ▼
NORTH SHORE									
Haiku	-	-	-	-	-	-	-	-	-
Sprecklesville/Paia/Kuau	1	3	-66.7% ▼	\$385,000	\$370,000	+4.1% ▲	\$385,000	\$1,241,000	-69.0% ▼
EAST MAUI									
Hana	-	-	-	-	-	-	-	-	-
Kaupo	-	-	-	-	-	-	-	-	-
Kearae	-	-	-	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-	-	-	-
Nahiku	-	-	-	-	-	-	-	-	-
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	-	-	-	-	-	-	-	-	-
Makawao/Olinda/Haliimaile	-	-	-	-	-	-	-	-	-
Pukalani	5	3	+66.7% ▲	\$675,000	\$625,000	+8.0% ▲	\$3,582,000	\$1,885,000	+90.0% ▲
SOUTH MAUI									
Kihei	216	318	-32.1% ▼	\$488,750	\$440,000	+11.1% ▲	\$128,852,645	\$169,044,388	-23.8% ▼
Maalaea	19	19	0.0% =	\$365,000	\$437,000	-16.5% ▼	\$7,803,950	\$8,664,500	-9.9% ▼
Maui Meadows	-	-	-	-	-	-	-	-	-
Wailea/Makena	51	83	-38.6% ▼	\$1,100,000	\$1,225,000	-10.2% ▼	\$84,194,500	\$121,528,601	-30.7% ▼
WEST MAUI									
Honokohau	-	-	-	-	-	-	-	-	-
Kaanapali	82	73	+12.3% ▲	\$1,075,000	\$930,000	+15.6% ▲	\$113,084,131	\$83,971,917	+34.7% ▲
Kapalua	13	34	-61.8% ▼	\$770,000	\$975,000	-21.0% ▼	\$16,921,000	\$74,678,500	-77.3% ▼
Lahaina	72	48	+50.0% ▲	\$679,000	\$522,500	+30.0% ▲	\$51,497,567	\$23,954,756	+115.0% ▲
Napili/Kahana/Honokowai	98	135	-27.4% ▼	\$499,700	\$448,888	+11.3% ▲	\$53,065,422	\$61,469,064	-13.7% ▼
Olowalu	-	-	-	-	-	-	-	-	-
LANAI & MOLOKAI									
Lanai	3	1	+200.0% ▲	\$850,000	\$155,000	+448.4% ▲	\$3,408,000	\$155,000	+2,098.7% ▲
Molokai	12	11	+9.1% ▲	\$200,000	\$135,000	+48.1% ▲	\$2,251,500	\$1,698,155	+32.6% ▲

TOTAL UNIT & VOLUME SALES

By Region





YEAR-TO-DATE DETAILS BY REGION

JUNE 2020

Vacant Land



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2020	Sales 2019	Percent Change	Median 2020	Median 2019	Percent Change	Volume 2020	Volume 2019	Percent Change
CENTRAL									
Kahakuloa	3	1	+200.0% ▲	\$425,000	\$360,000	+18.1% ▲	\$1,255,000	\$360,000	+248.6% ▲
Kahului	1	-	-	\$225,000	-	-	\$225,000	-	-
Wailuku	6	8	-25.0% ▼	\$337,500	\$340,000	-0.7% ▼	\$1,984,500	\$2,491,330	-20.3% ▼
NORTH SHORE									
Haiku	13	20	-35.0% ▼	\$409,000	\$462,625	-11.6% ▼	\$7,020,500	\$8,928,875	-21.4% ▼
Sprecklesville/Paia/Kuau	-	1	-100.0% ▼	-	\$1,600,000	-	-	\$1,600,000	-100.0% ▼
EAST MAUI									
Hana	5	6	-16.7% ▼	\$825,000	\$647,500	+27.4% ▲	\$5,674,000	\$4,017,000	+41.2% ▲
Kaupo	-	-	-	-	-	-	-	-	-
Kearae	-	-	-	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-	-	-	-
Nahiku	-	-	-	-	-	-	-	-	-
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	17	13	+30.8% ▲	\$415,000	\$410,000	+1.2% ▲	\$8,142,850	\$6,297,000	+29.3% ▲
Makawao/Olinda/Haliimaile	4	5	-20.0% ▼	\$430,000	\$533,000	-19.3% ▼	\$1,738,000	\$3,218,000	-46.0% ▼
Pukalani	1	5	-80.0% ▼	\$370,000	\$498,750	-25.8% ▼	\$370,000	\$2,494,500	-85.2% ▼
SOUTH MAUI									
Kihei	3	6	-50.0% ▼	\$330,000	\$480,850	-31.4% ▼	\$1,570,000	\$4,378,700	-64.1% ▼
Maalaea	-	-	-	-	-	-	-	-	-
Maui Meadows	-	1	-100.0% ▼	-	\$316,000	-	-	\$316,000	-100.0% ▼
Wailea/Makena	1	7	-85.7% ▼	\$675,000	\$950,000	-28.9% ▼	\$675,000	\$42,986,500	-98.4% ▼
WEST MAUI									
Honokohau	-	-	-	-	-	-	-	-	-
Kaanapali	5	6	-16.7% ▼	\$370,000	\$860,000	-57.0% ▼	\$2,278,575	\$4,832,500	-52.8% ▼
Kapalua	2	2	0.0% =	\$800,000	\$1,575,000	-49.2% ▼	\$1,600,000	\$3,150,000	-49.2% ▼
Lahaina	3	6	-50.0% ▼	\$1,504,500	\$1,774,500	-15.2% ▼	\$3,429,500	\$8,899,000	-61.5% ▼
Napili/Kahana/Honokowai	-	-	-	-	-	-	-	-	-
Olowalu	-	-	-	-	-	-	-	-	-
LANAI & MOLOKAI									
Lanai	-	-	-	-	-	-	-	-	-
Molokai	6	4	+50.0% ▲	\$107,500	\$182,500	-41.1% ▼	\$809,500	\$720,000	+12.4% ▲

TOTAL UNIT & VOLUME SALES

By Region

